

An aerial photograph of a small motorboat moving across the deep blue ocean. The boat is positioned at the top center, leaving a white, foamy wake that curves into a large, circular shape. The water's surface is textured with small waves and reflects light, creating a shimmering effect. The overall scene is dynamic and captures the movement of the vessel from a high-angle perspective.

SMART BOATS MALLORCA  
**MEMBERSHIP**



Smart  
Boats  
Mallorca

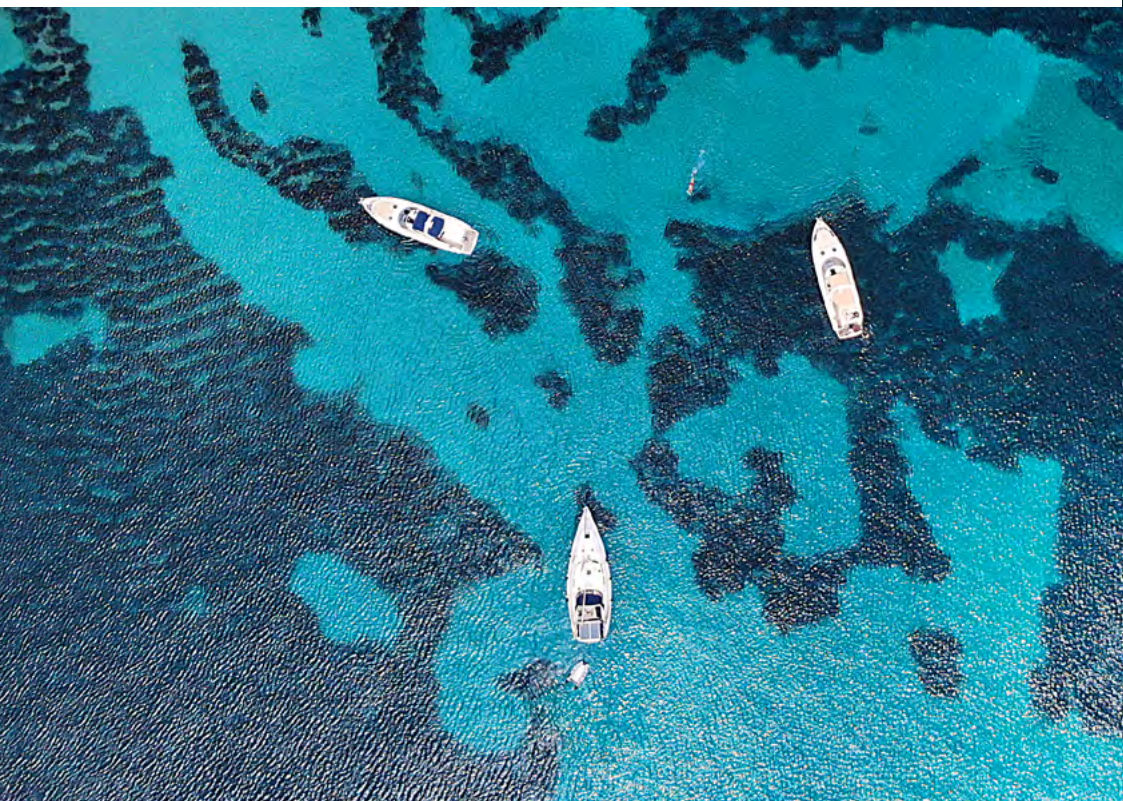
**What is it?**

It is a Membership club designed for those who wish to access exclusive conditions for our boat rentals.

## Who is it intended for?

For all sea lovers who plan to rent our boats several times during the season. You will benefit from a certain percentage discount on ALL bookings, depending on the plan selected.

It is also designed for those who don't like to be tied up, who prioritize having freedom and flexibility when making their reservations and who do not wish to have limitations when planning/scheduling their boat trip.



## Main membership benefits

- Several **Last minutes** (3pm to sunset) included for free with a **value between 800 and 3.000 euros** (depending on membership)
- **Relevant discounts** on all reservations made
- No extra cleaning costs
- **No limitations** on planned/scheduled reservations
- **Fast and priority check in**
- Total **time flexibility**, with the possibility of extending all reservations until sunset at no additional cost
- **Free refueling service**

## Category 6 meters (Nuva M6 - Sea Ray 190)

	Bronze	Silver	Gold
Discounts	15%	15%	20%
Last minute Sunset (3pm to sunset)	*1+1	*2+1	*3+1
Free final cleaning	Inc	Inc	Inc
Free paddle board or donut	-	-	Inc
Flexible schedule time (until sunset, 3 extra hour)	-	Inc	Inc
Priority and fast boarding	Inc	Inc	Inc
Fuelling service	Inc	Inc	Inc
Welcome gift	Inc	Inc	Inc
Onboarding	Inc	Inc	Inc
Unlimited online booking with member code	Inc	Inc	Inc
Smart Boats Mallorca events	Inc	Inc	Inc
Support 24/7	Inc	Inc	Inc
Soft drinks	-	Inc	Inc
Toys discounts	10%	15%	20%
Captain service discounts	-	15%	15%
Extra person/s on the membership (200 euros each extra person)	1	1	2
<b>Annual fee</b>	<b>550€</b>	<b>880€</b>	<b>1.210€</b>

\* (Example 3+1: 3 Last minute sunset in Low/Mid season + 1 Last minute sunset in High season).

## Category 6-8 meters (Maestrale 740 - Lilybaeum)

	Bronze	Silver	Gold
Discounts	15%	15%	20%
Last minute Sunset (3pm to sunset)	*1+1	*2+1	*3+1
Free final cleaning	Inc	Inc	Inc
Free paddle board or donut	-	-	Inc
Flexible schedule time (until sunset, 3 extra hour)	-	Inc	Inc
Priority and fast boarding	Inc	Inc	Inc
Fuelling service	Inc	Inc	Inc
Welcome gift	Inc	Inc	Inc
Onboarding	Inc	Inc	Inc
Unlimited online booking with member code	Inc	Inc	Inc
Smart Boats Mallorca events	Inc	Inc	Inc
Support 24/7	Inc	Inc	Inc
Soft drinks	-	Inc	Inc
Toys discounts	10%	15%	20%
Captain service discounts	-	15%	15%
Extra person/s on the membership (200 euros each extra person)	1	1	2
Annual fee	<b>800€</b>	<b>1.200€</b>	<b>1.700€</b>

\* (Example 3+1: 3 Last minute sunset in Low/Mid season + 1 Last minute sunset in High season).

## Category 8-10 meters (Maestrale 820 - Maestrale 860 - Sterk 31 RC - Axopar 29 ST)

	Bronze	Silver	Gold
Discounts	15%	15%	20%
Last minute Sunset (3pm to sunset)	*1+1	*2+1	*3+1
Free final cleaning	Inc	Inc	Inc
Free paddle board or donut	-	-	Inc
Flexible schedule time (until sunset, 3 extra hour)	-	Inc	Inc
Priority and fast boarding	Inc	Inc	Inc
Fuelling service	Inc	Inc	Inc
Welcome gift	Inc	Inc	Inc
Onboarding	Inc	Inc	Inc
Unlimited online booking with member code	Inc	Inc	Inc
Smart Boats Mallorca events	Inc	Inc	Inc
Support 24/7	Inc	Inc	Inc
Soft drinks	-	Inc	Inc
Toys discounts	10%	15%	20%
Captain service discounts	-	15%	15%
Extra person/s on the membership (200 euros each extra person)	1	1	2
Annual fee	<b>1.450€</b>	<b>1.850€</b>	<b>2.500€</b>

\* (Example 3+1: 3 Last minute sunset in Low/Mid season + 1 Last minute sunset in-High season).

## Category 11-13 meters (Fjord 40, Salpa 42, Axopar 37 ST)

	On Demand	Member
Discounts	10%	15%
Last minute Sunset (3pm to sunset)	0	*2+1
Free final cleaning	Inc	Inc
Free paddle board	Inc	Inc
Flexible schedule time (3 extra hour until sunset)	Inc	Inc
Welcome gift	Inc	Inc
Unlimited online booking	Inc	Inc
Smart Boats Mallorca events	Inc	Inc
Support 24/7	Inc	Inc
Soft drinks	Inc	Inc
Toys discounts	10%	15%
Annual fee	<b>**10.000€</b>	<b>3.500€</b>

**\*\*On Demand:** Balance to be used in future reservations. Minimum required 10.000€

\* (Example 2+1: 2 Last minute sunset in Low/Mid season + 1 Last minute sunset in High season).



## Why join the membership?

If you are a sea lover and are one of those who like to sail several times during the year, do not hesitate to join. Being a member will guarantee a more affordable summer with us, much easier, adapted to your needs and will grant less waiting time.

Just the last minute Sunset itself included in each membership, has a much higher value than the annual fee.

In addition, you will have access to many other extras and discounts (sunset extension, donut or paddle surf, etc.) that will make the enjoyment of each of your boat trips much greater.

Enjoy an easy summer without waiting! Your time is money. Forget about queues at gas stations or waiting at check-in.